FORM BXA-6051P (REV. 10-89)

U.S. DEPARTMENT OF COMMERCE BUREAU OF EXPORT ADMINISTRATION

THIS SPACE FOR BXA USE

787834

A BATCH 4907

BATCH 4907

This report is required by law (50 U.S.C. App. §2403-1a(b); P.L. 95-52; E.O. 12002; 15 CFR Part 769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

# REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT MULTIPLE TRANSACTIONS (Sheet No. 1)

(For reporting requests described in 769 of the Export Administration Regulations)

#### NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE.

The Export Administration Act permits you to protect from public discloure information regarding the quantity, description, and value of the commodities or technical data supplied in Item 9 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying. You can obtain this protection by certifying, in Item 5 of the report, that disclosure of the information regarding the quantity, description and value of the commodities or technical data refrerred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 5, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 9 of the public inspection copy of the report form and from the public inspection copies of the accompanying documents. The withholding of this information will be honored by the Department unless the Secretary determinies that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

INSTRUCTIONS: 1. This form may not include a transaction report that is filed late, nor indicate a decision on request other than those coded in Item 4 below. 2. This form may be used to report on behalf of another United States person if all transactions apply to the person identified in Item 2, but may not be considered as a dual report on behalf of both persons identified in Item 1a and Item 2. 3. Limit each report to 75 transactions or less. 4. Attach as many continuation sheets as needed. Enter sheet number and name of reporting firm on each continuation sheet (starting with Sheet No 2). 5. List each transaction across the continuation sheet, completing all items that apply. Use as many lines as necessary but separate transactions with a blank space or line. 6. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 7. Assemble and submit the duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents reported (Public Inspection Copy) and additional copies of accompanying documents (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents reported (Public Inspection Copy) and additional copies of accompanying documents (public Inspection Copy) and additional copies of accompanying documents (public Inspection Copy) and additional copies of accompanying documents (public Inspection Copy) and additional copies of accompanying documents (public Inspection Copy) and additional copies of accompanying documents (public Inspection Copy) and additional copies of

| Name: BANKERS TRUST COMPANY Address: 130 LIBERTY STREET City, State and ZIP: NEW YORK, NY 10006 Country (if other than USA): Telephone: PAGE 1/3 Firm Identification No. (If known)  | Specify firm type:  Exporter  XXBank  Forwarder  Carrier  Insurer  Other                             | 1b. Check any applicable box:  Revision of a previous report (attach two copies of the previously submitted report)  Resubmission of a deficient report returned by BTR (attach form letter that was returned with deficient report)  Report on behalf of the person identified in item 2 | 2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled foreign subsidiary, exporter, beneficiary):  Name:  Address:  City, State and ZIP:  Country (if other than USA):  Type of firm: (see list in item 1a) |
|--|--|---|--|
| 3. REQUESTING DOCUMENT CODES (use to code Column 6 of continuation sheet)  C Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of U Unwritten, not otherwise provided for (make transcript of request and submit two copies)  L Letter of credit  R Requisition/purchase order/accepted contract/ shipping instruction  B Bid invitation/tender/proposal/trade opportunity  Q Questionaire (not related to a particular dollar value transaction)  Submit two copies of each other written  | , ,  | ige in which the request appears.   | gdUl-12-99   |
| 4. DECISION ON REQUEST CODES (use to code Column 7 of continuation sheet)  R Have not taken and will not take the action requested  T Have taken or will take the action requested   | ·  |   |  |
| 5. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign Below IXIXI (we) certify that disclosure to the public of the information regarding quantity, description, and IXIXI (we) certify that disclosure to the public of the information regarding quantity, description, and IXIXI (we) of the attached continuation sheets (If you check this box, be sure to remove columns of the information contained in the "Public Inspection Copy" of the IXIXI (we) authorize public release of all information contained in the report and in any attached documents and information contained in this report are true and correct to the beautiful to the information contained in this report are true and correct to the beautiful that all statements and information contained in this report are true and correct to the beautiful that all statements and information contained in this report are true and correct to the beautiful that all statements and information contained in this report are true and correct to the beautiful that all statements and information contained in this report are true and correct to the beautiful that all statements and information contained in this report are true and correct to the beautiful that all statements and information contained in this report are true and correct to the beautiful that the information contained in the informat | value of the commodities or<br>mn 9 from the Duplicate (Pu<br>ne documents submitted to a<br>uments. | ublic Inspection Copy)) of the continuation sheets. exclude the specified information.) would place a United States pers  | son involved at a competitive disadvantage, and I (we) request that it be kept confidential $1/7/99$   |
| Sign here in int   | Type or print _  | Out Diddings VI   | Date   |

Form Approved: OMB No. 41 R2305

FORM ITA-6051P-a (REV. 7-79) Column (2) Also enter firm identification number assigned to exporting firm, if known. 2/3 SHEET NO. (6) Use codes found on Sheet No. 1 to specify type(s) of document conveying the REPORTING FIRM (Name) (7) Use codes found on Sheet No. 1 to indicate whether action taken or not taken. REPORT OF REQUEST FOR RESTRICTIV BANKERS TRUST COMPANY (8) Enter reporting firm's reference number (e.g., letter of credit, customer order, invoice). This number must appear on corresponding copy of document 130 LIBERTY ST MULTIPLE TRANSACTION or relevant page. Attach copies in same order as listed on continuation NEW YORK, NY 10006 sheet(s). DATE REQUEST-ING DOCUMENT CODE DECISION ON REQUEST CODE BOYCOTTED NAME AND ADDRESS OF EXPORTING RSN SUBSET REQUEST YOUR COUNTRY BOYCOTTING REFERENCE FIRM INVOLVED RTP/CLASS OR RECEIVED COUNTRY NUMBER OTHER PARTY FIN (unless same as Item 1a or Item 2 on Sheet No. 1) COUNTRIES BY FIRM (month/day/year) (3) (4) (6) (8) (1) (2) (5) THIS SPACE BETRUSE UNITED EXPORT CORPORATION REPORTABLE POST OFFICE BOX 147 SOUTH BEND INDIANA 46624 U.A.E. ISRAEL 11/10/98 L Т T836988 LUTRON ELECTRONICS CO. INC. 7200 SUTER ROAD COOPERSBURG, PA 18036-1299 U.A.E. ISRAEL 11/03/98 L T T836928 RAIN BIRD INTERNATIONAL 145 NORTH GRAND AVENUE GLENDORA, CA 91740 U.A.E. ISRAEL 11/10/98 L Т T837045 SIGCO SUN PRODUCTS INC. 90 NORTH 8TH STREET BRECKENRIDGE, MN 56520 U.A.E. ISRAEL 11/17/93 T T837220 L CASE CORPORATION 700 STATE STREET RACINE, WISCONSIN 53404 U.A.E. ISRAEL 11/18/98 L Т T837215 LIFT TECH INTERNATIONAL DIVISION OF COLUMBUS MCKINNON CORP. 414 WEST BROADWAY MUSKEGON, MI 49443-0769 U.A.E. ISRAEL 11/19/98 Т T837214 L WOLLARD AIRPORT EQUIPM ENT CO.INC. 1125 STARR AVENUE EAU CLAIRE, WISCONSIN 54702 U.A.E. ISRAEL 12/01/98 T T837442 ZENITH CONTROLS INC. 830 W 40TH STREET CHICAGO, IL U.A.E. ISRAEL 12/01/98 ML T T837413 WOLLARD AIRPORT EQUIPMENT CO. INC. 1125 STARR AVENUE EQU CLAIR, WISCONSIN 54702 U.A.E. ISRAEL 12/02/98 T T837391

Form Approved: OMB No. 41 R2305

Column (2) Also enter firm identification number assigned to exporting firm, if known. FORM ITA-6051P-Q (6) Use codes found on Sheet No. 1 to specify type(s) of document conveying the SHEET NO. 3/3 REPORTING FIRM (Name) (7) Use codes found on Sheet No. 1 to indicate whether action taken or not taken. (8) Enter reporting firm's reference number (e.g., letter of credit, customer BANKERS TRUST COMPANY REPORT OF REQUEST FOR RESTRICTIV order, invoice). This number must appear on corresponding copy of document 130 LIBERTY STREET or relevant page. Attach copies in same order as listed on continuation MULTIPLE TRANSACTION sheet(s). NEW YORK, NY 10006 DATE REQUEST.
ING
DOCUMENT
CODE
DECISION
ON
REQUEST
CODE RSN SUBSET BOYCOTTED NAME AND ADDRESS OF EXPORTING REQUEST RTP/CLASS BOYCOTTING COUNTRY YOUR FIRM INVOLVED REFERENCE OTHER PARTY FIN OR COUNTRY RECEIVED (unless same as Item 1a or Item 2 on Sheet No. 1) NUMBER COUNTRIES BY FIRM (month/day/year) (1) (3) (4) (8) THIS SPACE FOR BTR USE REPORTUBLE
REPORTUBLE
NOT FORD MOTOR COMPANY WORLDWIDE DIRECT MARKET OPERATIONS 1555 FAIRLANE DRIVE ALLEN PARK, MI 48101 U.A.E. ISRAEL 12/14/98 L Τ T837613 FOX POOL CORPORATION P.O. BOX 549 YORK, PA 17405-0549 U.A.E. ISRAEL 12/17/98 L T T837731 GRIBETZ INTERNATIONAL SAWGRASS INTERNATIONAL CORPORATE PARK 13800 NORTH WEST 4TH STREET SUNRISE, FLORIDA 33325 U.A.E. ISRAEL 12/15/98 L Т T837680 REPORTABLE PRIME IMPORTS INC. 3233 GRAND AVENUE SUITE # N 174 CHINO HILLS, CA 91709 U.A.E. ISRAEL 12/21/98 L Т T837700 USG INTERIORS INTL INC. 125 SOUTH FRANKLIN STREET CHICAGO, IL 60606 U.A.E. ISRAEL 12/21/98 L T T837805 JACOBSEN TEXTRON 1721 PACKARD AVENUE RACINE, WI 43403-2561 U.A.E. ISRAEL 12/17/98 Т T837750 DABRYAN COACH BUILDERS INC. 601 E. TRAFFICWAY SPRINGFIELD, MO 65806 U.A.E. ISRAEL 12/23/98 T ¥837867 AMERICAN LIQUID PACKAGING SYSTEMS 162 CONSTITUTION DRIVE MENLO PARK, CA 94025 U.A.E. ISRAEL 12/28/98 T T837913

L/C Centre P.O.Box 3865 Abu Dhabi, UAR Date: 09DEC98

UNION NATIONAL BANK
This Credit is sent to the advising bank as confirmation of the swift advice dated 09DEC98

CREDIT NUMBER EXPIRY I

100015-591 07MAY99 DATE . -PLACE OF EXPIRY . USA Dated: 09DEC98 APPLICANT BENEFICIARY-BENEFICIARY

FOR BOOK COMPANY

WORLDWIDE DIRECT MARKET OPERATIONS
4555 FR. BRYANG ADRIVE PIENARI MENT. AMPLICAGE ABU-DHABI AMOX 246 ABU-DHABIS (UAE) X NG 1974-2-56 ZHA ALLEN PARK - ME 48104 BANKERS TRUST COMPANY ates Wife as and English 130 LIBERTY STREET 12TH FLOOR NEW YORK NY 10006 (USA) PART SHIPMENTS TRANSHIPMENT . CREDIT AVAILABLE WITH Not Allowed Not Allowed BANKERS TRUST COMPANY, USA Transportation From : by NEGOTIATION against presentation of documents detailed U.S.A., strictly herein and your draft(s) at sight To: PORT MINA ZAYED, ABU DHABI drawn on UNION NATIONAL BANK and marked Ву: SEA "Drawn under UNION NATIONAL BANK Not Later Than: 16APR99 Credit Number 100015-591 Dated 09DEC98". Dear Sir,

We hereby issue in your favour this Irrevocable Documentary Credit as per details stated.

#### DESCRIPTION OF MERCHANDISE:

#### DOCUMENTS:

1. Signed Commercial Invoice (1 Original + 4 Copies) certifying that the prices are correct as per Beneficiary's Quotation, duly legalized by the UAE Embassy or Consulate or in its absence any other Arab Embassy or Consulate.

2. Full set of clean shipped on board Marine/Ocean Bill(s) of Lading consigned to General Directorate of Police, PO Box 253, Abu Dhabi, UAE (Fax No.971-2-462922) and showing FREIGHT PREPAID and marked notify the Consignee.

3.Certificate of Origin (Original), in duplicate, certified by U.S.Arab Chamber of Commerce and legalized by the UAE Embassy or Consulate in U.S.A. or in its absence, any other Arab Embassy or Consulate in U.S.A., stating that the goods are of CANADIAN origin.

4. A Carrier's Certificate (Original) issued by the Owners, or Master of Vessel stating that the goods have been shipped on a carrier which has permission to enter the Arabian Gulf Territory.

₹ 25.A Certificate (Original) from the Carrier or Master of Vessel confirming that the Vessel is not over 15 years of age or a Seaworthy Certificate issued by any of the Classification Societies listed in the Institute Classification Clause

-6. Packing List (1 Original + 4 Copies), bearing certification of having complied with the specified packing requirement, if any, on the above referred Purchase Order in the 'DESCRIPTION OF MERCHANDISE'.

7. Insurance Policy/Certificate in duplicate issued to beneficiary's order blank endorsed and must be marked covering goods to the invoice value plus 10 Pct. without 'FRANCHISE' and 'EXCESS' (Deductible) Clauses against Marine and War risks including Institute Cargo Clauses (A), Institute War Clauses (Cargo) and Institute Strike Clauses(Cargo). Insurance Policy/Certificate to indicate and certify:(i)amount of premium has been paid (evidence to this effect should accompany the original shipping documents), (ii) name and address of the Insurance Company's Agent in applicant's country, (iii) Claims payable in Abu Dhabi.

CONTINUED ON PAGE ... 2 WHICH IS AN INTEGRAL PART OF THIS CREDIT

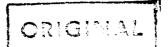
Documents to be presented within 21 days after issuance of the transport document but within the validity of the credit. All charges of ADV/NEG bank and of reimbursement are to be borne by the beneficiary.

This credit is subject to the uniform customs and practice for Documentary Credits 1993 (Revision) ICC Publication 500. All negotiations under this credit must be endorsed on the reverse hereof.

Yours faithfu For UNION (NATA

O





L/C Centre P.O.Box 3865 Abu Dhabi, UAE Dated: 09DEC98

Credit Number 100015-591

PAGE NUMBER 2 ATTACHED TO AND FORMING AN INTEGRAL PART OF THE ABOVEMENTIONED CREDIT

8. Certificate from Insurance Comapny stating that their policies are acceptable in Arab Countries.

9. Certificate of Quality and Quantity issued by the Manufacturers or the Sellers.

10.Supplier's certificate (Original) confirming that the goods supplied are in accordance with supplier's quotation reference FFF 9809001 DATED OCT.08, 1998 and as per Purchase Order No.14/98 DTD 21.10.1998 issued by POLICE DEPARTMENT, GOVERNMENT OF ABU DHABI, PO BOX 253, ABU DHABI, UAE.

#### SPECIAL INSTRUCTIONS:

- 1. Shipping Marks Marks Lading to evidence the same.
- 2. Documents must be made in English.
- 3. The amount of this Credit represents 100 percent C I F value of the items as per the Purchase Order.
- 4. All documents drawn under this Credit must bear the Credit Number and Date and originals must be signed manually by the issuer of the relative documents.
- 5. All documents should be drawn in the name of General Directorate of Police, P.O.Box 253, Abu Dhabi, UAE except the draft which should be drawn on ourselves or Confirming Bank.
  INSTRUCTIONS FOR ADVISING / NEGOTIATING BANK:
- 1. Negotiation under reserve/guarantee strictly prohibited. In case of discrepant document either prior approval must be obtained or documents may be sent to us mentioning the discrepancies on acceptance basis. In the event of presentation of documents under this Letter of Credit containing discrepancy (ies) a fee of USD 50.00 or its equivalent will be recovered from the Beneficiary. This fee will be charged for each set of discrepant documents presented for negotiation. This fee will be deducted from the remittances made under this Letter of Credit, even if the Letter of Credit states the charges are to be borne by the Opener/Applicant.
- 2. All drawings should be notified to us by authenticated telex/swift (marking to the attention MR.M.G.ALI) at least 10 (ten) working days prior to the actual date of payment giving the amount, date, LC number and listing the CIF value of the material and certifying that all terms and conditions of the credit have been strictly complied with. A copy of such tlx/swift advice to accompany the original shipping documents.
- 3. Since this Credit contains a request for adding your confirmation, the draft may be drawn on confirming bank, if required. Confirmation charges are on BENEFICIARY'S account.
- 4.Please ADVISE this Credit thru:CITIBANK (NEW YORK STATE), BUFFALO, NEW YORK, USA and NEGOTIATION also allowed through them provided the confirming bank has NO OBJECTION to such negotiation and original shipping documents must contain either the 'NO OBJECTION CERTIFICATE' from the confirming Bank i.e.BANKERS TRUST CO., NEW YORK or a 'LETTER' from them certifying that they have not added confirmation to this Credit.
- 5. Please forward the original Purchase Order epclosed herewith alongwith copy of supplier's Quotation to the beneficiary of the Credit for their information and to enable them to issue Compliance Certificate as per Clause No.10 of 'DOCUMENTS' above.
- 6. Since your charges, if any, on Beneficiary's account, therefore please collect the charges while delivering the credit to the Beneficiary.
- 7. Reimbursements under this Credit are subject to the Uniform Rules for Bank to Bank Reimbursements under Documentary Credits. ICC Publication No.525.
- 8. Original and Duplicate documents must be sent to us at the following address in two separate lots by COURIER at beneficiary's cost: UNION NATIONAL BANK, SALAM STREET, HEAD OFFICE, LC CENTRE, PO BOX 3865, ABU DHABI, UNITED ARAB EMIRATES. ( TEL: 741600 )
- ++ WE HEREBY AGREE WITH DRAWERS, ENDORSERS AND BONAFIDE HOLDERS OF DRAFT(S) DRAWN UNDER AND IN COMPLIANCE WITH THE TERMS OF THIS CREDIT THAT THE SAME SHALL BE DULY HONOURED ON DUE PRESENTATION.

--- END OF L/C NUMBER : 100015-591

Walle

Authorised Signature P.A.No. MAR-U.

P.A.No. 51

Authorised Signature

P.A.No. ANWAR KAMAL SIDDIQUI

P. A. NO.07

# PURCHASE ORDER: GENERAL INSTRUCTIONS

# The following instructions are to be complied with:

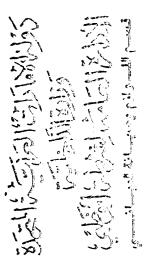
| Acknowledgement                          |       | Telex confirmation of receipt of this order to be sent to consignee quoting the order No.   |
|--|-------|---|
| Packing                                  |       | All items to be suitably packed for the method of delivery.   |
| Marking <b>s</b>                         |       | Two opposite sides of each package are to contain the consignee's name and address and the Purchase Order No.   |
| Insurance                                |       | For insurance arranged by supplier, cover is to be based on invoiced amount plus 10% covering all risks from warehouse to warehouse in Abu Dhabi.                                   |
|  |       | For insurance arranged by the buyer, an advice of shipment is to be sent by registered air mail to  |
| Advice of Despatch                       |       | Airshipments are to be notified to consignee by telex stating Carrier Flight, Date and Airway Bill Number and Purchase Order No.  |
|  |       | Sea shipments are to be notified to the consignee by despatch of a duplicate set of non-negotiable shipping documents.  |
| Documents to accompany Air consignements | (1)   | Copy Invoice, Certificate of Origin and Airway Bill.  Commercial Invoices in quadruplicate signed and certifying that:  |
| Documents to be presented<br>for Payment |       | : no part of the good is of Israeli Origin.   |
|  |       | : in respect of good of West Germany Origin, that the Manufacture products are politically included in the German Compensation to Israel.   |
|  |       | : the goods shipped are exactly as prescribed in the Purchase Orde  |
|  |       | : no other invoice has been presented for the goods.  |
|  | (ii)  | Clean on Board Bill of Lading for sea deliveries in quadruplicate Prepaid/Payable at destination.   |
|  | or    | Alrway Bill for air deliveries quoting prepaid /payable at destination endorsed for notification to consignee on airmail.   |
|  | or    | Air Parcel Post Receipt for airmail deliveries.   |
| •  | (iii) | Certificate of Origin in duplicate, showing the name and address of Manufacturer. Both Copies to be signed and certified by the Chamof Commerce and legalised by an Arab Consulate. |
|  | (iv)  | Packing List in duplicate.  |
|  | (v)   | Insurance Certificate in duplicate or Shipment Advice to Insurance Company.   |
| Penalty for Late Shipment.               | (vi)  | Inspection Certificate as specified in letter   |

Ministry of Interior

Abu Dhabi Police Directorate

. Supplies and Purchasing Section





# Attachment 1

# Ford Relationship Banks

ABM Amro Bank N.V

Australia New Zealand Banking Group Limited

Banca Commercial Italiana

Banca di Roma S.P.A.

Banco Central Hispanoamericano S.A

Banco Santander S.A

Bank of America NT & SA

Bank of Hawali

Bank of New York

Bank of Tokyo-Mitsubishi Ltd

Bankers Trust

Barclays Bank PLC

Chase Manhattan Bank

Citi Bank NA

Commerzbank

Credit Italiano

Deutsche Bank AG

First Chicago NBD Banking Corporation

First Union National Bank of North Carolina

Generala Bank

Hongkong & Shanghai Banking Corporation

Mellon Bank

National Australia Bank Ltd

Royal Bank of Canada

Societe Generale

Union Bank of Switzerland

Ministry of Interior

Abu Dhabi Police Directorate

**Supplies and Purchasing Section** 



كَوْلِنَاكُهُ هَا دَارِتُ الْعَنْسَيْنَ الْمُتَعَلِقَ وَوْلِرِقِ الْلَاخِلْيَةِ الْمَاخِلِيَةِ الْمُخْلِيّةِ الْمُخْلِيّةِ الْمُخْلِيّةِ الْمُخْلِيّةِ الْمُخْلِيّةِ الْمُخْلِقِينَ الْمُخْلِقِينِ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينِ الْمُخْلِقِينَ الْمُعْلِقِينَ الْمُخْلِقِينَ الْمُخْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعِلِينِي الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينِ الْمُعْلِقِينَ الْمُعْلِقِينَ الْمُعْلِقِينِ الْمُعْلِقِينِ الْمُعْلِقِينِ الْم

# CONTRACT FOR THE SUPPLY OF 1999 FORD CROWN VICTORIA VEHICLES

CONTRACT No.

14/98

**DATE** 

11 Nov. 1998

The Buyers

**General Directorate of Police** 

P.O.Box: 253

Abu Dhabi (UAE)

Fax No.00971-2-462922

The Seller

Ford Motor Company

1555 Fairlane Drive FBP 3

Allen Park, Michigan 48101

U.S.A.

Fax No. 001-313-845 3659

This contract is made by and between the Buyers and the Sellers; whereby the Buyers agree to buy and the Sellers agree to sell the under-mentioned commodity according to the terms and conditions stipulated below:

1.

| Item | Commodity         | Unit | Qty. | Unit Price | Total Amount   |
|------|-------------------|------|------|------------|----------------|
| No.  | Specifications    |      |      |            | CIF Abu Dhabi. |
|      |                   |      |      |            |                |
|      |                   |      |      | USD.       | USD.           |
| 001  | FORD CROWN        | 1    | 6    | 25,639.00  | 153,834.00     |
|      | VICTORIA VEHICLES |      |      |            |                |
|      |                   |      |      |            |                |
|      |                   |      |      |            |                |
|      |                   |      |      |            |                |
|      |                   |      |      |            | 1              |
|      |                   |      |      |            |                |

Total Value: CIF Abu Dhabi, UAE: USD.153,834.00 U.S.Dollars

Ministry of Interior

Abu Dhabi Police Directorate

Supplies and Purchasing Section





: 2:

#### 1. COUNTRY OF ORIGIN AND MANUFACTURERS:

Canada/Ford Motor Company

#### 2. INSTALLMENT SALE:

The Buyer shall order the total number of vehicles listed above in One Installment. The installment shall be made at the time this contract is executed. The letter of credit shall be issued for the order in accordance with paragraph 9 hereof.

#### 3. PACKING:

Vehicles to be shipped built-up prepared for long distance ocean/freight transportation and to change of climate, well protected against moisture and shocks. the Sellers shall be liable for any damage of the commodity and expenses incurred on account of Improper preparation and for any rust attribute to Inadequate or improper protective measures taken by the Sellers in regard to the preparation. Buyers agree to inspect the vehicles for damage, including rust, attributable to improper or inadequate protection during shipment within 60 days of receipt of the shipment and shall notify Sellers promptly of any damage.

One English language Owner's Manual shall be included in the vehicle.

#### 4. **SHIPPING MARK:**

The Sellers shall mark on each vehicle with the following: None Partial Shipments Permitted

#### 5. TIME OF SHIPMENT:

The first shipment shall be on or before 120 days of receipt of acceptable letter of credit.

#### 6. PORT OF SHIPMENT:

U.S.Port

Ministry of Interior

Abu Dhabi Police Directorate

Supplies and Purchasing Section



:3:

#### 7. PORT OF DESTINATION:

Abu Dhabi, UAE.

#### 8. <u>INSURANCE</u>:

To be covered by the Sellers for shipment to port of destination.

#### 9. LETTER CREDIT:

The Buyers, upon execution of the formal contract No. 14/98 and submission of the first installment order, shall by December 10, 1998, provide to the Seller an acceptable irrevocable confirmed letter of credit for the total value of the order. Such letters of credit are to be opened in favor of the Seller with the Bank of CITIBANK (NEWYORK STATE), BUFFALO, NEW YORK, USA. The credit shall be advised, confirmed, and negotiated by a Ford Relationship Bank (Attachment I) available against Seller's draft (s) drawn at sight on the confirming bank for 100% of the invoice value accompanied by the shipping documents specified in Paragraph 10 hereof. Payment shall be effected by the confirming bank upon against presentation to them of the aforesaid draft documents in good order. THE LETTER OF CREDIT SHALL BE VALID FOR A PERIOD OF 145 DAYS AFTER THE ISSUE DATE. All banking charges for the Letter of Credit, inside the UAE shall be borne by the Buyer and outside the UAE shall be borne by the Seller.

#### 10. **DOCUMENTS**

- (1) Full set of clean on board ocean bills of lading marked "Freight prepaid" made out to order blank endorsed notifying General Directorate of Police, P.O.Box: 253, Abu Dhabi (UAE) 3 originals, 2 copies.
- (2) Invoice in 3 copies indicating contract number and shipping mark (in case of more than one shipping mark the invoice shall be issued separately, model description, quantity, CIF unit price and total value.

Ministry of Interior

#### Abu Dhabi Police Directorate

Supplies and Purchasing Section

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- :4:
- (3) Packing list in 2 copies.
- (4) Certificate of quality and Quantity issued by the Manufacturers or Sellers.
- (5) Insurance Policy/certificate issued for 110% of invoice value covering all risks.
- (6) Certificate of Origin (Canadian Origin)

#### 11. PERFORMANCE GUARANTEE

As security for the due execution of this contract, the Supplier shall provide to the Buyer a performance guarantee in the form of a standby Letter of Credit as detailed in Attachment II. The standby Letter of Credit will be written in English, will be issued by an established Bank in the buyer's country for an amount of USD.15,383.40 equivalent to ten percent (10%) of the total value of the contract.

This contract shall not be final and binding to the Buyer or the Supplier unless this guarantee has been effected. The said guarantee will be held and maintained at its full amount by the buyer, subject to conditions and stipulations of the contract, as pecunlary guarantee for the execution and proper performance of this contract and for the recovery of overpayments and of any penalties or damage to which the Supplier may become liable until the expiration of three (3) months after the date of the last delivery/acceptance. At the end of this time the Buyer will return this letter of credit to the Bank concerned within seven business days for cancellation.

#### 12. SHIPPING ADVICE:

The Sellers shall, within 10 calender days upon the completion of the loading of goods, advise by fax the Buyers of the Contract No. 14/98 commodity, quanity, invoiced value, gross weight, name of vessel and and date of sailing.

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Ministry of Interior

Abu Dhabi Police Directorate

Supplies and Purchasing Section



كَوْلِنَالِهُ هَا دَارِتُ الْعَنِيَتُ مَّ الْمُتَحَلَقَ وَوْلِوَقِ اللَّاخِلْتِينَ الْأَلْ فِي الْعَامِثُ لِشَرْطِينَ أَبُوطِينَ الْسُوارِمِ وصيانة السيانيي

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### 13. GUARANTEE OF QUALITY:

The Sellers guarantee that the vehicles are brand new and unused and comply in all respects with the specifications supplied by the Sellers to the Buyers.

#### 13A. STATEMENT OF LIMITED WARRANTY:

The following warrenty shall apply to each vehicle sold to the Buyer pursuant to this order.

Ford warrants to the Buyer that if any part of such vehicle (I) is found to be defective in factory materials or workmanship made or supplied by Ford under normal use and service during a period of 36 months or 60,000 kilometers (whichever occurs first), following arrival of the vehicle in Abu Dhabi, UAE, and is repaired under such warranty at an authorized Ford Motor Company dealer.

This warranty does not apply to: tires, tubes, and non-Ford equipment installed by others than Ford:

This warranty does not apply to: damage resulting from accident, fire or other casualty; use of improper or contaminated fuel; or loading the vehicle beyond its specified weight rating; deterioration of paint or soft trim from normal use or exposure.

During the warranty period, it may be necessary for the Buyer to:

- \* Replace spark plugs, wiper blades, brakes and clutch linings or pads, molded rubber or rubber-like items and filters;
- \* Clean fuel injectors, adjust ignition timing, belts or brake or clutch systems;

Ministry of Interior

Abu Dhabi Police Directorate

**Supplies and Purchasing Section** 



كَوْلَالْهُ لَهُ الرَّتُ الْعَنْبَتُ مَا الْعَلَمَةُ الْمُعَلَقُ وَلِالِقُ اللَّاخِلَيْنَ الْالْحُ الْعَامَةُ لِشَرْطَتُ أَبُوطَتُ الْمُضَلِّيُ فسم اللواذم ومبانة المبانسي

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- Clean fuel, coolant and remove sludge or carbon deposits;
- \* Add oil, coolant, fluids and lubricants;
- \* Align headlights and front and rear wheels, and balance wheels.

Typically, these replacements and service, as well as regular maintenance service, are required because of normal wear and use, and are the Buyer's responsibility. Their costs will not be covered by Ford's warranty unless the original part is found to be defective in factory material or workmanship.

This warranty is expressly in lieu of every other warranty, EXPRESSED or IMPLIED, including any IMPLIED WARRENTY of MERCHANTABILITY or FITNESS and is in lieu of any other obligation on the part of Ford, Ford shall not be responsible for any loss of item or use of the vehicle, inconvenience, commercial loss, or any consequential damages.

#### 14. **CERTIFICATION:**

The Buyers are responsible for any certification required for these vehicles by the United Arab Emirates Government. The Buyers will-make all arrangements and pay all costs of certification in United Arab Emirates including round-trip airfare for any travel required for certification. The Sellers will be responsible for all arrangements and costs of certification in the U.S. except normal lodging allowance that is paid by United Arab Emirates Government to travellers on government business.



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Ministry of Interior

Abu Dhabi Police Directorate

Supplies and Purchasing Section



كَوْلِنْ اللَّمَا وَابْتُ الْعَنْبَتُ مَا الْعَلَىٰ الْمُعَلَقَ وَوْلِوَ اللَّاخِلْتِينَ الْاللَّمْ الْعَامَةُ لِشَرْطِينَ أَبُوطَيْ فَسِم اللَّهِ العَامَةُ وَصِيانَهُ المبانِينَ

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#### 15. FORCE MAJEURE:

The Sellers shall not be held responsible for the delay in shipment or non-delivery of the goods due to Force Majeure, which might occur during the process of manufacturing or in the course of loading or transit. The Sellers shall advise the Buyers immediately of the occurrence mentioned above and within fourteen days thereafter, the Sellers shall send by airmail to the Buyers for the acceptance a certificate of accident issued by the competent Government Authorities where the accident occurs as evidence thereof:

Under such circumstances the Sellers, however, are still under the obligation to take all necessary measures to hasten the delivery of the goods.

#### 16. ARBITRATION:

All disputes in connection with this Contract or the execution thereof shall be settled through friendly negotiations. In case a settlement cannot be reached, the case must then be submitted for arbitration in accordance with the Arbitration institute of the Stockholm Chamber of Commerce Arbitration Rules as presently in force. The appointing authority shall be the Arbitration institute of the Stockholm Chamber of Commerce. The law governing this Agreement, including for purpose of arbitration, shall be the law of Sweden, without reference to its choice of law rules. The place of arbitration shall be stockholm, Sweden. The arbitration proceedings shall be conducted, and the arbitration award shall be written in English and be binding for both the Seller and the Buyer.

#### 17. SPECIAL PROVISIONS:

This contract incorporates by reference:

\* Pro forma invoice No. FFF 9809001 dated October 08, 98

Ministry of Interior

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Supplies and Purchasing Section



كَوْلِنَا لَهُمَا وَارْتُ الْعَنِيَةُ مَنَ الْمُحَلَقَ وَوَلِرِقَ اللَّاخِلَيَةِ اللَّاخِلَيَةِ الْمُحَلِقَ اللَّاخِلَيَةِ اللَّالِخِلِيَةِ اللَّالِخِلِيَةِ اللَّالِخِلِيَةِ اللَّالِخِلِيةِ اللَّالِخِلِقِ اللَّالِخِلِيةِ اللَّهِ اللَّهُ الْمُعْلِمُ اللَّهُ اللَّهُ اللَّهُ الْمُعِلَّةُ الْمُعْلِمُ الْمُعِلَّالِمُ اللَّهُ الْمُلْمُ اللَّهُ اللْمُعِلَّالِمُ اللَّهُ اللْمُعْلِمُ الْمُعِلَّالِمُ الْمُعِلَّالِمُ الْمُعِلَّالِمُ الْمُعِلَّالِمُ الْمُعْلِمُ الْمُعْلِمُ الْمُعِلَّالِمُ الْمُعْلِمُ الْمُعِلَّالِمُ الْمُعْلِمُ الْمُ

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#### 18. ACCEPTANCE OF TERMS & CONDITIONS:

The Terms & conditions stipulated in the pre-mentioned pro forma invoice constitute an integral part of this contract. The issuance by the buyer of the letter of credit per Ford terms is considered as acceptance of the offer; vehicle specifications, added police equipment & delivery & Warranty terms.

IN WITNESS THEREOF, this Contract is signed by both parties in two original copies; each party holds one copy.

Name: Col. MoHO KH. SAEM Name: Faria E. Abdelnour

Signature

Date Nov. 11, 98

THE BUYERS:
GENERAL DIRECTORATE OF POLICE ABU DHABI - UAE

Date Wouth

Signature

THE SELLERS: FORD MOTOR COMPANY ALLEN PARK, MICHIGAN.

Junal Business of the Properties Dubui Br.

#### GOVERNMENT OF ABU DHABI

| PURCHASE ORDER NO.  |   | Government                            | vote to be charged      |
|---|---|---------------------------------------|-------------------------|
| Date 21.10.1998   |   | 3 432                                 | 021                     |
| FORD MOTOR COMP   | ANY   | CONSIGNEE (Telex fa                   | v. 462922FM)            |
|   | T MARKET OPERATIONS   | POLICE                                | DEPARTMENT              |
| 1555 FAIRLANE D   |   | GOVERNMENT OF A                       | BU DHABI                |
| ALLEN PARK, MI  |   | P. O. BOX<br>ABU DHABI/ <b>X</b>      |                         |
| USA   | 20101   | U. A. E.                              | CASSAN                  |
| Upon receipt of this order duly co  |   | low please supply the underr          | nentioned goods to the  |
|   | ince with the following instruction   |                                       | mentioned goods to the  |
| General Instructions — as listed  |   | Latest                                | date for shipment       |
| Method of Shipment — AIRPA<br>— SEAFR                                       |   |                                       | DAYSlained overleaf for |
|   | ARCLL POST  | arrang                                | gement by               |
| Supplier's quotation No. FF   | F 9809001 DATED Oct.  | 08,1998                               | NIGNEE/SUPPLIER         |
| Item No. Quan   | tity Description  | Unit Price                            | Total Price             |
| 6   | - 1999 CROWN VICTORIA<br>INTERCEPTOR 4.6L OH<br>V8 ENGINE   |                                       | D 153,834               |
|   | WITH ACCESSORIES  |                                       |                         |
|   | (Partiviculars are de   |                                       |                         |
|   | enclosed quotation.   | )                                     |                         |
|   | The .   |                                       |                         |
|   | e.<br>Pr  |                                       |                         |
|   |   |                                       | 152.034                 |
| TOTAL PRICE BXWOR   |   | C.I.F. USD.                           | 153,834                 |
| this order, as at * below. Addition  * Performance Bond  * Partial Shipment | pt of the documents prescribed in the property of the property of the standard depth of | -<br>total amount prov<br>ot allowed. | ided                    |
|   |   |                                       |                         |
| 7   | - Control of Parising   | December                              | Date                    |
| Authoris  | sed Signatories of Requisitioni   | ng Department                         | Date                    |
| PURCHASE AUTHORISED   | PURCHASE ORDER AP   |                                       | ORDER CONFIRME          |
|   |   |                                       |                         |
| Date  |   | Date Authorised                       | Signatory Date          |
| Purchasing Department   | Finance Departme  | ent                                   |                         |
| Orig. — White — Supplier  |   | inance Department                     |                         |
| Dupl. — Yellow - Bank   | _   | Purchasing Department                 |                         |
| Trip Green - Orig. Departm After Approva                                    |   | Original Department                   |                         |
| ••  | •   |                                       |                         |
| L.P.O. 220407/3/97 - 200 PADS   |   |                                       |                         |

Ministry of Interior

Abu Dhabi Police Directorate

Supplies and Purchasing Section



كَوْلِنْ لَالْمَا دَاتِ الْعَنِيَةُ مُنْ الْمُعَمَلَةَ وَلِالِقِ الدَّاخِلَةِ مَنْ الْمُخَلِّمَةِ الْمُخَلِّمَةِ الْمُخَلِّمِينَ الْمُخْلِمِينَ الْمُؤْلِمِينَ الْمُخْلِمِينَ الْمُحْلِمِينَ الْمُعْلِمِينَ الْمُحْلِمِينَ الْمُخْلِمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ الْمُخْلِمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ الْمُعِلَمِينَ الْمُعْلِمِينَ الْمُعْلِمِينَ

#### **Attachment 1**

### Ford Relationship Banks

ABN Amro Bank N.V.

Australia New Zealand Banking Group Limited

Banca Commercial Italiana

Banca di Roma S.P.A.

Banco Central Hispanoamericano S.A

Banco Santander S.A

Bank of America NT & SA

Bank of Hawali

Bank of New York

Bank of Tokyo-Mitsubishi Ltd

Bankers Trust

Barclays Bank PLC

Chase Manhattan Bank

Citi Bank NA

Commerzbank

Credit Italiano

Deutsche Bank AG

First Chicago NBD Banking Corporation

First Union National Bank of North Carolina

Generala Bank

Hongkong & Shanghai Banking Corporation

Mellon Bank

National Australia Bank Ltd

Royal Bank of Canada

Societe Generale

Union Bank of Switzerland

Ministry of Interior

#### Abu Dhabi Police Directorate

**Supplies and Purchasing Section** 



#### Attachment II

| Standby Letter (                       | of Credit Specimen  |
|--|---|
| Date Letter of Credit N                | Number :  |
| Applicant:                             | Ford Motor Company 1555 Fairlane Drive Alien Park, Michigan 48101     |
| Beneficiary:                           | General Directorate of Police P.O.Box 253 Abu Dhabi (UAE)             |
| Contract Number<br>Value :<br>Expiry : | ·:  |
| We hereby guara                        | ntee to pay the Government of Abu Dhabi, a sum of                     |
|  | (amount in words)   |
| representing 10% performance of the    | % of the contract sum, as a guarantee for due and proper he contract. |

The guarantee sum shall be payable to the Government upon first demand without proof or conditions.

This guarantee will be valid through the stated expiry Date.

# FORD MIDDLE EAST AND NORTH AFRICA



#### TEL. NO.971-4-327-767 FAX 971-4-327-266

| TO:                          | FROM:   |
|------------------------------|---|
| Parid Abdelnour              | Roch Legault  |
| COMPANY: Ford Motor Compan   | y November 11, 1998                                 |
| FAX NUMBER:<br>971-4-327-266 | TOTAL NO. OF PAGRS INCLUDING COVERS  5              |
| PHONE NUMBER: 971-4-327-767  | CC:   |
| RR: Letter of Authorization  | your reference number: On Abu Dhabi Police          |
| ☑ urgen'i' ☐ for revi        | ew 🛘 please comment 🗬 please reply 🗖 please recycle |

Please deliver to Mr. Farid Abdelnour with Ford Motor Company.

PO BOX 21470 DUBAL, U.A.E.



#### RAPIFAX TRANSMISSION

Middle East and North Africa Office Phone: 971-4-327-767

Fax: 971-4-327-266

November 11, 1998

To:

United Arab Emirates

Ministry of Interior

Abu Dhabi Police Directorate

Subject:

Authorization to sign

To whom it may concern,

This confirms that Mr. Farid Abdelnour, Fleet Manager, is an employee of Ford Motor Company with authority to sign your Contract 14/98 dated November 11, 1998 for the supply of 6 Ford Crown Victoria Police Interceptor vehicles--1999 Model Year.

These vehicles will be purchased directly from the Ford Motor Company through our representative Office in Dubai.

Please call if you require any further information.

Best regards,

Jim Benintende General Sales Manager

Ford MUNA

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قورد انترناه بونال بیزنس درفیلویمنت انگوریوریند

( غسر ع ديستي ) Ford international Business Development Incorporated

(Dulmi Hr.)



# FORD MOTOR COMPANY WORLDWIDE DIRECT MARKET OPERATIONS

Middle East District Office Ford Direct Markets Inc.

1555 Fairlane Drive Allen Park, Ml. 48101 Fax: (313) 845-3659 Dubai. United Arab Emirates

PRO-FORMA NUMBER: FFF9809001

#### THE BUYERS:

General Directorate of Police P.O. Box 253 Abu Dhabi, U.A.E. Phone: 971-2-464-999 Date:-October 08, 1998 Reference: 1998-60-1-1 Destination:, Abu Dhabi, U.A.E. Finance Terms: Letter of Credit

#### **Qty Description**

\*6 1999 CROWN VICTORIA POLICE INTERCEPTOR

4.6L OHC SEFI V8 Engine

ELECTRONIC AUTOMATIC O/D/ TRANSMISSION

LIGHT GRAPHITE CLOTH BUCKET SEATS/CLOTH REAR BENCH

FLOOR MATS, FRONT COLOR KEYED CARPET

FLOOR MATS, REAR COLOR KEYED CARPET

SPARE TIRE COVER

LOCKING GAS CAP

SPEED CONTROL

SPOT LAMPS, DUAL

POWER LOCKS DRIVER/PASS CONTROLLED (PLP)

DELETE ELECTRONIC RADIO (PLP)

POWER WINDOWS DRIVER CONTROLLED (PW4)

**CENTER ROOF WIRING FOR LIGHTS (PW2)** 

SINGLE STANDARD PAINT: VIBRANT WHITE CLEARCOAT

POLICE EQUIPMENT PER ATTACHED QUOTE

PRE-DELIVERY INSPECTION

**OCEAN FREIGHT** 

**CONSUL FEES** 

MARINE INSURANCE

TOTAL CIF PER VEHICLE , ABU DHABI, UAE TOTAL CIF FOR 6 VEHICLES , ABU DHABI, UAE

US\$ 23,859.00 US\$ 143,154.00

#### **TERMS & CONDITIONS:**

- 1- THE QUOTED PRICE IS TOTAL CIF ABU DAHBI, U.A.E., UNBOXED, PER VEHICLE (EACH) U.S. DOLLARS: \$23,859.00,
- 2- QUOTE IS VALID FOR 90 DAYS OR UNTIL 07-JANUARY-1999.
- 3- DELIVERY IS 150 DAYS AFTER RECEIPT OF ORDER AND <u>ACCEPTABLE</u> LETTER OF CREDIT BY FORD CREDIT DPT



Middle East District Office Ford Direct Markets Inc.

Dubai. United Arab Emirates

- 4- CONDITIONS OF SALE (FORD STANDARD TERMS OF SALE APPLY):
  a- VEHICLE PRODUCTION IS SUBJECT TO PLANT STOCK & CAPACITY, MODEL CHANGEOVER, ORDER BALANCE-OUT SCHEDULE
  - b- PRICING & SPECIFICATIONS ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE IF ORDER IS NOT ENTERED INTO PRODUCTION DURING THE ABOVE INDICATED VALIDITY PERIOD
  - c- ABOVE PRICING IS CIF ABU DHABI, BASED ON QUANTITY INDICATED AND VENDOR EQUIPMENT AS DETAILED BELOW
  - d- AN ORDER WILL NOT BE RELEASED TO PRODUCTION UNTIL AN ACCEPTABLE CREDIT IS RECEIVED BY THE FORD MOTOR COMPANY CREDIT DEPARTMENT
  - e- WARRANTY TERMS: 36 MONTHS OR 60,000 KMs WHICH EVER COMES FIRST, TO BE CARRIED OUT BY FORD OFFICIAL APPOINTED DEALER IN ABU DHABI, UNITED ARAB EMIRATES.

#### **PAINT ALTERNATIVES:**

IN VIEW OF THE INABILITY TO PROVIDE FORD PLANT WITH THE COLORS CODES OF ABU DHABI POLICE CARS, WE ARE GLAD TO PROVIDE YOU WITH TWO DIFFERENT ALTERNATIVES TO OVERCOME THIS ISSUE AND INSURE THAT ABU DHABI POLICE WILL BE ABLE TO GET THE CARS PAINTED PER THEIR REQUESTED COLORS:

- 1- FIRST ALTERNATIVE: HAVE THE VEHICLES DELIVERED TO ABU DHABI POLICE PAINTED WHITE PER FORD STANDARD WHITE: VIBRANT WHITE CLEARCOAT (WT). THROUGH THIS ALTERNATIVE, THE ABU DHABI POLICE WILL BE ABLE TO PAINT THE CARS PER THE REQUESTED COLORS AT THEIR FACILITIES.
- 2- SECOND ALTERNATIVE: HAVE THE VEHICLES LOCALLY PAINTED PER ABU DHABI POLICE EXTERIOR COLORS [WHITE + RED] AND SCHEME BY FORD APPOINTED AGENT IN ABU DHABI. IN THIS CASE, THE PRE-MENTIONED CIF PRICE IS TO BE INCREASED BY USD /1,780.00/ PER VEHICLE TO READ USD /25,639.00/. FORD AGENT IN ABU DHABI WILL NEED 15 DAYS TO HAVE THE REQUIRED PAINTING JOB COMPLETED ON THE 6 UNITS FROM THE DATE ABU DHABI POLICE DELIVERS ALLTHE 6 VEHICLES TO HIS FACILITY.

PRICES & DELIVERY DETAILS OF THE TWO PRE-MENTIONED ALTERNATIVES WILL BE AS FOLLOWS:

|   | FIRST ALTERNATIVE: | SECOND ALTERNATIVE: |
|---|--------------------|---------------------|
| TOTAL CIF ABU DHABI - UAE/PER VEHICLE   | 23, 859.00         | 25,639.00           |
| TOTAL CIF FOR 6 VEHICLES ABU DHABI - UAE  | 143,154.00         | 153,834.00          |
| DELIVERY TERM TO ABU DHABI PORT   | 150 DAYS           | 150 DAYS            |
| ADDITIONAL TIME REQUIRED TO HAVE THE VEHICLES PAINTED LOCALLY BY FORD APPOINTED AGENT IN ARIJ DHARI | NOT APPLICABLE     | 15 DAYS             |



Middle East District Office Ford Direct Markets Inc.

Dubai. United Arab Emirates

#### **ADDED POLICE EQUIPMENT LIST:**

| ITEM | DESCRIPTION   | PRICE US\$ |
|------|---|------------|
| 1-   | Three emergency road signs  |            |
| 2-   | Partition: Steel, upper portion mesh, lower portion solid with two handcuff rails                   |            |
| ]    | (30 cm long each handcuff rail)   |            |
| 3-   | Bucket seat adapter plate   |            |
| 4-   | Federal Vision Lightbar, Lens colors as per photographs received                                    |            |
| ł    | Siren, microphone, 100 watt speaker   |            |
|      | Signalmaster directional light installed behind Vision lightbar with separate                       |            |
| 1    | controller  |            |
| _    | Controls to be installed in glove box space(delete glove box)                                       |            |
| 5-   | Push bars for front & rear bumpers  |            |
| 6-   | Large First aid kit   |            |
| 7-   | Plastic conduit under floor covering from dashboard to trunk, includes pull wires and 4' extensions |            |
| 8-   | Radio base, aluminum construction, prox. 20x30 cms, raised 15 cm, and fitted                        |            |
|      | in trunk compartment  |            |
| 9-   | Six plastic traffic cones   |            |
| J    | Two emergency road signs: foldable barricades   |            |
| Ì    | Shovel  |            |
|      | Crow bar  |            |
| i    | Tow rope  |            |
| ł    | Police plastic tape, one roll   |            |
| ļ    | Fire extinguisher, dry chemical type  |            |
|      | Police vest: the word "POLICE" lettered in Arabic and English. Vest is orange                       |            |
|      | color with black lettering. Reflective Striping   |            |
| ĺ    | Durable case to secure all above items in trunk ( case includes cutouts, belts, fasteners)          |            |
| 10-  | Rear seat package tray lights, red rectangular, blue rectangular, two round red                     |            |
|      | lights. All four flash for emergency  |            |
| 11-  | Four battery powered amber emergency lights   |            |
| 12-  | Reflective conspiculty tape, one roll, in lieu of reflectors  |            |
| 13-  | Red traffic control flashlight, battery powered, hand held  |            |
| 14-  | Auxiliary Battery: Battery Box to house additional battery located in the trunk                     |            |
|      | area. Cable to run from trunk underneath to front under hood. Negative wire                         |            |
| ļ    | from battery grounded to frame of car. Venting provision from battery box                           |            |
|      | through trunk floor . Switch to enable switching between both batteries in                          |            |
| 1    | event of failure of either battery.   |            |
| 15-  | Delivery to port of Wilmington, Delaware  | £ 402.00   |
| i    | TOTAL PRICE OF POLICE ADDITIONAL EQUIPMENT  | 5,192.00   |

- NOTE:
  1- Rear seat floor ankle cuff attachments are not available
- 2- Front & rear lights guards protection are not available3- "POLICE" lettering on both side of vehicles is not included in our offer.



Middle East District Office Ford Direct Markets Inc.

Dubai, United Arab Emirates

OUR OFFER WAS PUT TOGETHER AS A RESULT TO THE NUMEROUS MEETING THAT WE HAD WITH ABU DHABI POLICE AIMING TO BRING MAXIMUM SATISFACTION TO YOUR NEEDS. WE WILL BE LOOKING FORWARD TO YOUR CONFIRMATION ON WHICH OPTION YOU WILL BE CHOOSING CONCERNING THE VEHICLE EXTERIOR PAINTING TO ALLOW US TO FINALIZE THE CONTRACT AND PROCESS THE ORDER OF THE 6 VEHICLES.

REGARDS

Jim Benintende

General Sales Manager,

Ford Middle East & North Africa

| Luing Bank   | IRREVOCABLE   | NUMBER   |
|--|---|--|
| National Bank of Umm Al Qaiwain Psc.   | DOCUMENTARY CREDIT  | DMB02LC981649  |
| P.O. Box 9175, Dubai Main Branch, Dubai, U.A.E   |   |  |
| Tel: 556655. TLX. 49999. FAX: 556644.  |   |  |
| DATE OF ISSUE: 14 December, 1998   | EXPIRY DATE   | : 29 January, 1999   |
| PLACE OF ISSUE: DUBAI, U.A.E   | •   |  |
| APPLICANT:   | PLACE FOR PRESENTATION  | : U.S.A  |
| manufactured and the Conference of the Conferenc | BENEFICIARY:  |  |
| WINCE  | FOSIONO SESSIONE DETENT   | ON.  |
| BOX:11686.   |   |  |
|  |   | 34.40  |
| DÜBAJ *  | EA 1/403-0349-297   | And the Market   |
| UAE  | U.S.A.  |  |
| The state of the s | MEL: (717)1764-8581v.   | il v   |
| ADVISING BANK: REFERENCE NO:   | AMOUNT:   |  |
| BANKERS TRUST COMPANY,   | USD:49.374.35   |  |
| P.O. BOX 318,  | (US DOLLARS FOR LY)   | INE THOUSAND/THREE   |
| CHURCH STREET STATION,   | HUNDREDSEVENTYEO  |  |
| NEW YORK 10008, U.S.A.   |   |  |
|  | CREDIT AVAILABLE WITH   | A NIX/ TO A NIZ/   |
| PARTIAL SHIPMENT Allowed Not Allowed   |   | AINT DAINK   |
| TRANSHIPMENT   |   |  |
| ☐ Insurance covered by buyers  | by deferred payment at  |  |
| SHIPMENT AS DEFINED IN UCP 500 ARTICLE 46  | by acceptance of drafts at  |  |
| From: U.S.A. PORT  |   |  |
| For transportation to : DUBAI  | by negotiation  | •  |
| Not later than: 8.1.99   | Against the documents detailed he and Beneficiary's draft(s) at sight   |  |
| ☐ C&F ☐ CIF ☑ FOB SEAFREIGHT   | ISSUING BANK  | drawn on   |
| DESCRIPTION OF GOODS:  | ISSUITO BATTA   |  |
|  | Section 19 |  |
| SWIMMINE POOL KITS AS DER SALES ORDER #4   | 4410 44338 44531 4433 4434  | 06-54-344  |
| 44393 DATED 17/2/98 AND BENEFICIARY SPROF  |   | 100 Q  |
| 144575 DATED 1142150 AIND BENEFICIARY 35 6 ROL   |   | The state of the s |
| 200 F. S. C.   |   |  |
| L/C TO BE ADVISED THROUGH:   |   |  |
| CORESTATES BANK N.A.,  |   |  |
|  |   |  |
| P.O. BOX 13866 - 530 WALNUT STREET,  |   |  |
| P.O. BOX 13866 - 530 WALNUT STREET,<br>PHILADELPHIA P.A. 19106.  |   | 19   |
|  |   | 1998   |
|  |   | 1998 D   |
|  |   | 1998 DEC   |
|  |   | 1998 DEC 1   |
|  |   | 1998 DEC 16  |
|  |   | 143773/F   |
| PHILADELPHIA P.A. 19106.   |   | 12075/   |
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| PHILADELPHIA P.A. 19106.   |   | 12075/   |
| OTHER CONDITIONS:  |   | 12075/   |
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| OTHER CONDITIONS: All charges for handling of this Credit and negotiation of drafts outsion the first negotiation of the documents  SHIPPING MARKS:  Documents to be presented within 21 days after the date of shipme   | de U.A.E., are payable by the beneficiary   | 33773/N 2.55   |
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| OTHER CONDITIONS: All charges for handling of this Credit and negotiation of drafts outsion the first negotiation of the documents  SHIPPING MARKS:  Documents to be presented within 21 days after the date of shipme We hereby issue this Irrevocable Documentary Credit in your favou Revision. International Chamber of Commerce, Paris, France, Publications and Chamber of Chamber of Commerce, Paris, France, Publications and Chamber of Cham | de U.A.E., are payable by the beneficiary  ent but within the validity of the Credit.  Ir. It is subject to the Uniform Customs a ation No. 500) and engages us in accordan   | and Practice for Documentary Credits (199 ce with the terms thereof.   |
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| suing B     | ank  | CONTINUATION OF                                      | NUMBER                                      |
|-------------|--|--|---|
| Nationa     | al Bank of Umm Al Qaiwain PSC.   | IRREVOCABLE  | DMB02LC981649                               |
|             | 9175, Dubai Main Branch, Dubai, U.A.E  | DOCUMENTARY CREDIT                                   |   |
|             | 55. TLX. 49999. FAX: 556644.   |  |   |
|             |  |  |   |
|             | FISSUE: 14 December, 1998  OF ISSUE: DUBAI, U.A.E  | BENEFICIARY:   |   |
| APPLICA     |  | EOV BOOL CORBORATION                                 | •   |
|             |  | FOX POOL CORPORATION,                                |   |
|             | POOLS,   | P.O. BOX 549, YORK                                   |   |
|             | X 11686,   | PA 17405-0549  |   |
| DUBAI,      |  | U.S.A.   |   |
| U.A.E.      |  | TEL: (717) 764-8581                                  |   |
| LIST OF     | DOCUMENTS TO BE PRESENTED :  |  |   |
|             |  |  |   |
| $\boxtimes$ | Signed Commercial Invoice(s) in 4 copies stating "We certify that this in  |  | regards the price and description of        |
|             | the goods referred to therein and are as per beneficiary's proforma # 4 The country of origin or manufacturer of the goods is U.S.A.". The origin  |  |   |
| $\boxtimes$ | Full Set of Clean On Board Ocean Bills of Lading marked Freight Payable  | evidencing the Shipping Agents Name, Address, To     | elephone No.                                |
|             | and ETA at port of discharge, issued to the order of National Bank of and Notify Applicant.  |  |   |
|             |  |  |   |
|             | Certificate issued by the Shipping Company that the vessel is not over 15 y.<br>Lloyds Register of Shipping or equivalent, and is plying in Conference Lin   |  | stered and is classified as 100A - 1 by     |
| <del></del> |  |  |   |
|             | Airway Bills marked Freight Prepaid issued to the order of National Bank   |  |   |
|             | and Notify Applicant. Forwarding Agents Airway Bills . Acceptable relative receipt must evidence compliance.   | le A copy of Certificate of origin and Invoice must  | accompany the consignment and the           |
|             | Certificate from the Shipping company that the Ship is not Israeli owner   | d or scheduled to call at any Israeli. Port and that | t it is not blacklisted by the              |
|             | Arab League Boycott Committee.   | of Solication to call at tally ablace. For this call |   |
|             | Insurance Company's Policy or Certificate of Insurance in Duplicate, dated   | not later than the shipment date endorsed in blank o | overing the goods from warehouse to         |
|             | warehouse in the U.A.E. covering Marine & War risks, Institute Strikes, Ric<br>10%. Claims if any payable in U.A.E.  |  |   |
|             | A certificate from the Insurance Company that it is not blacklisted by the As  | rab League Boycott Committee.                        |   |
| $\boxtimes$ | Insurance arranged Locally. Beneficiary should advise by Fax.on 225310   | the shipment details viz Credit Number Marks Ar      | nount                                       |
|             | Goods, Vessels name/flight number to M/S. GENERAL ACCIDENT INSUI   |  | <del>-</del>                                |
|             | referring to the policy number GC 9811423 and a copy of this Fax, with tran  | nsmission report copy must accompany the original    | documents.                                  |
| $\boxtimes$ | Certificate of origin in English giving the name of the manufacturer/export  | ter duly approved by Chamber of Commerce/Notary      | Public and legalized in the usually         |
|             | accepted manner by the U.A.E Embassy/Consulate if available or in their about  |  |   |
|             | Certificate of origin in English giving name of the manufacturer/exporter of   | duly approved by China Council for the promotion o   | of International Trade and certified in the |
|             | usually accepted manner by the U.A.E. Embassy/Consulate if available or  |  |   |
| $\boxtimes$ | Packing list 4 copies.   |  |   |
|             |  |  |   |
|             | Certificate by the manufacturer/exporter that the goods are not of Israeli origaccessories.  | gin, have not been exported from Israel and do not o | contain any Israeli material or             |
|             | Year discount Applicant of the country of the count | in Name of the Vessel Fet time of Departure          | the Name Address & Talanhona No             |
|             | Upon shipment Applicant should be advised by Telex details of shipment v of the Vessel's agents. A copy of this Advice must accompany the original   |  | i me Name, Address & Telephone No.          |
| $\boxtimes$ | Upon shipment one full set of Non Negotiable documents should be sent to accompany the original documents.   | the LC opener by Courier, and the certificate of     | beneficiary's compliance must               |
| $\boxtimes$ | The relevant Harmonised System Commodity Code (HS Code) Number   | r should be quoted on all invoices.                  |   |
|             |  |  |   |
|             |  | For NATION BANK                                      | OF UMM AL QAIWAIN PSC.                      |
|             |  | 1 L. L. modelin                                      | // 1. /                                     |
|             |  | 1 min What   | / Mounth                                    |
|             | •  | Amrit Canagaretna                                    | K.T.G. Nambiar                              |
|             |  | Authorised Signature                                 | Authorised Signature                        |

me sellitar and

| Issuing Bank National Bank of Umm Al Qaiwain PSC P.O. Box 9175, Dubai Main Branch, Dubai, U.A.E Tel: 556655. TLX. 49999. FAX: 556644. | CONTINUATION OF NUMBER IRREVOCABLE DMB02LC981649 DOCUMENTARY CREDIT |
|---|---|
| DATE OF ISSUE: 14 December, 1998 PLACE OF ISSUE: DUBAI, U.A.E   | BENEFICIARY:  |
| APPLICANT:  | FOX POOL CORPORATION,   |
| WINGS POOLS,  | P.O. BOX 549, YORK  |
| P.O. BOX 11686,   | PA 17405-0549   |
| DUBAI,  | U.S.A.  |
| U.A.E.  | TEL: (717) 764-8581   |

#### SPECIAL INSTRUCTIONS / ADDITIONAL DOCUMENTS:

- 01 CERTIFICATE FROM MANUFACTURER OR SHIPPER STATING THAT THE GOODS ARE OF U.S.A. ORIGIN AND CONTAIN ONLY MATERIAL FROM U.S.A.
- 02 CERTIFICATE FROM THE SHIPPING COMPANY OR THEIR AGENTS STATING THAT THE CARRYING VESSEL IS PERMITTED TO CALL AT U.A.E. PORT DURING THE VOYAGE TO U.A.E.

KIOF LIMM AL QAIWAIN PSC

C. Amrit Canagaretna
Authorised Signature

K.T.G. Nambiar

Authorised Signature

| National Bank of Umm Al Qaiwain Psc.   |   |   |
|--|---|---|
| NO N. Offic D. I. 1861. Decemb Debut HAR   | DOCUMENTARY CREDIT  | DMB02LC981662   |
| P.O. Box 9175, Dubai Main Branch, Dubai, U.A.E   |   |   |
| Tel: 556635. TLX. 49999. FAX: 556644.  |   |   |
| LATE OF ISSUE :10 December, 1998   | EXPIRY DATE   | : 14 March, 1999  |
| PLACE OF ISSUE: DUBAI, U.A.E   |   |   |
| APPLICANT:   | PLACE FOR PRESENTATIO   | N : U.S.A.  |
| DURA BURN TARBMANGEAE TRENGECO: LLC.<br>PO BOX20129:<br>OBBAL U.A.E.   | BENEFICIARY:  MARCHERITZ INTERNATIONAL PROPERTY OF THE SUPERISE SELECTION 23332   | STREET.   |
| A DANGING DANIZ  |   |   |
| ADVISING BANK: REFERENCE NO.:  | AMOUNT:   |   |
| BANKERS TRUST COMPANY,   | USD.120;163.50; EX-WOL  |   |
| P.O. BOX 318,  | (US DOUBANS ON HEMORED DE LE THOUSAND   |   |
| CHURCH STREET STATION,   | ONE HUNDRED SIX FY  | HREBAND 50/100 ONLY)  |
| NEW YORK 10008, U.S.A.   |   | ****  |
| PARTIAL SHIPMENT Allowed Not Allowed   | CREDIT AVAILABLE WITH   | BANKERS TRUST COMPANY, N/Y  |
| TRANSHIPMENT   Allowed   Not Allowed   | by payment at sight   |   |
| ⊠Insurance covered by buyers   | by deferred payment at  |   |
| SHIPMENT AS DEFINED IN UCP 500 ARTICLE 46  | by acceptance of drafts at  |   |
| From: U.S.A.   |   |   |
| For transportation to : DUBAI,   | <b>⊠</b> by negotiation   |   |
| Not later than: 21.2.99  | Against the documents detailed h  | erein   |
|  | and Beneficiary's draft(s) at sight   | drawn on  |
| □C&F □ CIF ⊠ PCMR.EX-WORKS   | ISSUING BANK  |   |
| **************************************   | J85760  |   |
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| All charges for the handling of this Credit and negotiation of drafts outsion the first negotiation of the documents including I/c confirmation charges.  SHIPPING MARKS:  Documents to be presented within 21 days after the date of shipment but We have issued the Irrevocable Documentary Credit as detailed above. Revision, International Chamber of Commerce, Paris, France, Publication without adding your confirmation adding your confirmation.  BANK TO BANK INSTRUCTIONS:  The Negotiating Bank is authorized to draw on BANKERS TRUS subject to URR. ICC Publication No. 525. In reimbursement, to the value of documents negotiated, under telex advice to us 3 working the original documents should be despatched by courier service as   | it within the validity of the Credit.  It is subject to the Uniform Customs at No. 500). We request you to advise to adding your confirmation, if ST CO., NEW YORK  ST Gays excluding friday prior to the duplicate by registered mail.   | and Practice for Documentary Credits (1993) he Beneficiary .  requested by the Beneficiary.  e negotiating of sight draft  ions.  OF UMM AL OAIWAIN PSC.                |
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| Issuing Bank  |  | CONTINUATION OF                                      | NUMBER                                  |  |
|---|--|--|---|--|
| National Bank of Umm Al Qaiwain PSC.  |  | IRREVOCABLE  | DMB02LC981662                           |  |
| P.O. Box 9175, Dubai Main Branch, Dubai, U.A.E<br>Tel: 556635. TLX. 49999. FAX: 556644. |  | DOCUMENTARY CREDIT                                   |   |  |
| 161: 220  | 555. TLX. 49999. FAX: 556644.  |  |   |  |
| PATE O  | F ISSUE : 10 December, 1998  | BENEFICIARY:   |   |  |
| PLACE (   | OF ISSUE: DUBAI, U.A.E   | 22.02.100.00   |   |  |
| APPLICANT:  |  | M/S. GRIBETZ INTERNATIONAL,                          |   |  |
| DUBAI FURNITURE MANUFACTURING CO. LLC.,   |  | SAWGRASS INTERNATIONAL CORPORATE PARK,               |   |  |
| P.O. BOX 24129,   |  | 13800 NORTH WEST 4TH STREET,                         |   |  |
| <b>DUBAI</b>  | , U.A.E.   | SUNRISE, FLORIDA 33325,                              |   |  |
|   |  | U.S.A.   |   |  |
| LIST OF   | DOCUMENTS TO BE PRESENTED:   |  |   |  |
|   |  |  |   |  |
| [2]   |  |  |   |  |
| $\boxtimes$   | Signed Commercial Invoice(s) in 4 copies stating "We certify that this in  |  | egards the price and description of the |  |
|   | goods referred to therein and as per applicant's purchase order #DF 74<br>The country of origin or manufacturer of the goods is U.S.A". The origin   |  |   |  |
| <u> </u>  |  | and most of continued by a container of confineree.  |   |  |
| $\boxtimes$   | Full Set of Clean On Board Ocean Bills of Lading marked Freight Payable evidencing the Shipping Agents Name, Address, Telephone No.  |  |   |  |
|   | and ETA at port of discharge, issued to the order of National Bank of  |  |   |  |
|   | and Notify Applicant.  |  |   |  |
|   |  |  |   |  |
|   | Certificate issued by the Shipping Company that the vessel is not over 15 y  |  | ered and is classified as 100A - 1 by   |  |
|   | Lloyds Register of Shipping or equivalent, and is plying in Conference Line  | er service.  |   |  |
|   | Airway Bills marked Freight Prepaid issued to the order of National Bank   | cof limm al Opingin man B O Box 0175 Dub - 1 Mai     | So December 19 1 of 1145                |  |
|   | and Notify Applicant. Forwarding Agents Airway Bills . Acceptable  |  |   |  |
|   | relative receipt must evidence compliance.   | e A copy of Certificate of origin and invoice must a | accompany the consignment and the       |  |
| _   |  |  |   |  |
|   | Certificate from the Shipping company that the Ship is not Israeli owned   | d or scheduled to call at any Israeli Port and that  | it is not blacklisted by the            |  |
|   | Arab League Boycott Committee.   | •  |   |  |
|   |  |  | ,                                       |  |
|   | Insurance Company's Policy or Certificate of Insurance in Duplicate, dated not later than the shipment date endorsed in blank covering the goods from warehouse to   |  |   |  |
|   | warehouse in the U.A.E. covering Marine & War risks, Institute Strikes, Riots & Civil Commotion's Clauses & Institute Cargo Clauses (A) for full C.I.F. value plus   |  |   |  |
|   | 10%. Claims if any payable in U.A.E.   |  |   |  |
|   | A certificate from the Insurance Company that it is not blacklisted by the Ar  | ab League Boycott Committee.                         |   |  |
| $\boxtimes$   | In the second of the Bar School of the Schoo |  |   |  |
|   | Insurance arranged Locally. Beneficiary should advise by Fax.on 246481 the shipment details viz. Credit Number, Marks, Amount, Goods, Vessels name/flight number to M/S. AL KHAZNA INSURANCE CO. PSC., P.O. BOX 8953, DUBAI, U.A.E.  |  |   |  |
|   | referring to the policy number KD/D/M1/5 and a copy of this Fax, with tran   |  | locuments.                              |  |
|   | •  | ,  |   |  |
| $\boxtimes$   | Certificate of origin in English giving the name of the manufacturer/exporte   | er duly approved by Chamber of Commerce/Notary       | Public and legalized in the usually     |  |
| <del></del>   | accepted manner by the U.A.E Embassy/Consulate X XXIXXIXXIXXIXXIXXIXXIXXIXXIXXIXXIXXIX   | × хентейской жене жене жене жене жене                |   |  |
|   |  | OUB IS   |   |  |
|   | Certificate of origin in English giving name of the manufacturer/exporter de   |  |   |  |
|   | usually accepted manner by the U.A.E. Embassy/Consulate if available or  | in their absence by any other Arab Embassy/Consul    | ate                                     |  |
| $\boxtimes$   | Destination Associat   |  |   |  |
|   | Packing list 4 copies.   |  | •                                       |  |
|   | Contigues by the many factors of the third of the contigues of the contigu |  |   |  |
|   | Certificate by the manufacturer/exporter that the goods are not of Israeli orig  | in, have not been exported from Israel and do not co | intain any Israeli material or          |  |
|   | accessories.   |  |   |  |
|   | Upon shipment Applicant should be advised by Telex details of shipment vi  | 7 Name of the Vescel Fist time of Departure and      | the Name Address & Telephone No.        |  |
|   | of the Vessel's agents. A copy of this Advice must accompany the original of   | •  | ine Name, Address & Telephone No.       |  |
|   |  |  |   |  |
|   | Upon shipment one full set of Non Negotiable documents should be sent to   | the LC opener by Courier, and the certificate of b   | peneficiary's compliance must           |  |
|   | accompany the original documents.  |  | -                                       |  |
| <del></del>   |  |  |   |  |
| $\boxtimes$   | The relevant Harmonised System Commodity Code (HS Code) Number   | should be quoted on all invoices.                    | į                                       |  |
|   |  |  |   |  |
|   |  | P. SIATIMALA MASTE                                   | SELINANA AL CARROL DI SOS               |  |
|   |  | FOR NATIONAL BANK C                                  | OF UMM AL GAIWAIN PSC.                  |  |
|   |  | 1 1 morte M.   | / /// //                                |  |
|   |  | pung landan  | Muum                                    |  |
|   | •  | C. Alarit Canagaretna                                | K.T.G. Nambiar                          |  |
|   |  | Authorised Signature                                 | Authorised Signature                    |  |
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| Lesuing Bank   | CONTINUATION OF              | NUMBER                |
|--|------------------------------|-----------------------|
| National Bank of Umm Al Qaiwain P80  | IRREVOCABLE                  | DMB02LC981662         |
| .O. Bcx 9175, Dubai Main Branch, Dubai, U.A.E<br>el : 556655. TLX. 49999. FAX: 556644. | DOCUMENTARY CREDIT           |                       |
| DATE OF ISSUE: 10 December, 1998 PLACE OF ISSUE: DUBAI, U.A.E                          | BENEFICIARY:                 |                       |
| APPLICANT:   | M/S. GRIBETZ INTERNATIONAL,  |                       |
| DUBAI FURNITURE MANUFACTURING CO. LLC., SAWGRASS INTERNATIONAL CORPORATE PA            |                              | IONAL CORPORATE PARK, |
| P.O. BOX 24129,  | 13800 NORTH WEST 4TH STREET, |                       |
| DUBAI, U.A.E.  | SUNRISE, FLORIDA 33325,      |                       |
|  | U.S.A.                       |                       |

#### SPECIAL INSTRUCTIONS / ADDITIONAL DOCUMENTS:

- 01 ONE COPY OF INVOICE, CERTIFICATE OF ORIGIN AND BILL OF LADING MUST BE SENT TO THE APPLICANT BY COURIER SERVICE SOON AFTER SHIPMENT AND THE RELATIVE COURIER RECEIPT SHOULD ACCOMPANY THE DOCUMENTS.
- SHIPMENT BY CHARTERED VESSELS OR CHARTER PARTY BILLS OF LADING IS NOT PERMITTED.
- 03 ORIGINAL INVOICE MUST BE CERTIFIED BY A CHAMBER OF COMMERCE AND LEGALIZED BY THE U.A.E. EMBASSY / CONSULATE.
- SHIPMENT BY HELLENIC LINE, KOKO LINE, L.S. LINE, LU'S BROTHER LINE, AVIN LINE OR U.S. LINE IS NOT PERMITTED.
- L/C CONFIRMATION AND REIMBURSEMENT CHARGES ARE TO THE ACCOUNT OF BENEFICIARY.
- CERTIFICATE FROM MANUFACTURER OR SHIPPER STATING THAT THE GOODS ARE OF U.S.A. ORIGIN AND CONTAIN ONLY MATERIAL FROM U.S.A.
- CERTIFICATE FROM THE SHIPPING COMPANY OR THEIR AGENTS STATING THAT THE CARRYING VESSEL IS PERMITTED TO CALL AT U.A.E. PORT DURING THE VOYAGE TO U.A.E.
- 08 INVOICE MUST SHOW FULL VALUE OF GOODS (I.E. USD.160,218/-) AND A DEDUCTION OF 25% (I.E. USD.40,054.50) BEING ADVANCE PAYMENT ALREADY MADE BY APPLICANT.

FOR NATIONAL BYNK OF UMM AL QALMAIN PSC

C. Amrit C Canagaretna

Authorised Signature

K.T.G. Nambiar

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Authorised Signature